

BASANTI DEVI COLLEGE

Job Drive Bajaj Capital | Kolkata Rashbehari/Nonapukur

15.12.2020

Bajaj Capital Ltd. is the flagship company of the Bajaj Capital Group. Bajaj Capital Limited ("Bajaj Capital") is India's premier "Investment Services" Company, with over 50 years of experience in helping people protect and grow their wealth. We've helped to create more millionaires than any other firm in India. But it is our deep personal relationships with clients that truly set us apart and With over 120 offices in 70 cities across India, we strive to maintain a consistency in relationship and experience.

Bajaj Capital Ltd. would like hire interns from your institution for 90 days span. We will have Interview cycles for the same. We would prefer final semester students of MBA/BBA/BHM/Any Graduate/final year student etc.

Kindly line up candidates for Job interview drive for Kolkata Rashbehari/Nonapukur for Branch Sales Intern or Client Relationship Officer.

We are hiring in 2 mode first is as Intern and second is Regular.

Job Drive date: 7-8 Dec 2020

Time: 11:00 A.M.

Address:

1. Rashbehari Office Address

Rashbehari, Opp-Priya Cinema Hall

H NO 152/C, Above Dey brothers Garments Showroom, Kolkata – 700 029.

Contact Person for Address verification: Mr. Tanmoy Das ([8240909519](tel:8240909519))

2. Nonapukur Office Address

Oppo-Nonapukur Tramdepo

Diamond Prestige Building

Room no. 304, 3rd Floor, Kolkata.

Contact Person: Mr. MD Aamil Ansari ([9674274222](tel:9674274222))

Selection Process:

1. HR Round
2. Business Manager Round
3. AMCAT (As required)

We are working in Saturday, Sunday

Department: Client Relationship (Branch Sales Intern)

Total no of position: 6 (Male and Female both preferred must be smart and presentable)

For Intern Mode Hiring

Roles and Responsibilities:

Designation: Trainee Interns - Client Relationship (Branch Sales)

- a) To meet incoming venue clients and analyze their financial planning needs.
- b) To present financial product presentation to clients based on their requirement and suggest best product and convince client on same.
- c) To collect policy related documents and cheque from clients and submit same to venue in charge.
- d) To develop and maintain good relationship with Clients and provide best services after sales, i.e. claim settlement etc.
- e) To cross sell and upsell financial products to existing customer.

For Regular Mode Hiring

Designation: Client Relationship Officer (No Field Job)

Eligibility: Graduation, MBA and Final year appeared student

Female Candidate preferred Required-Good looking and presentable

Job Location: Kolkata Rashbehari/Nonapukur

Min CTC per month (Gross): up to Rs. 12,504/- (including PF, ESIC)

- a) To meet incoming venue clients and analyze their financial planning needs.
- b) To present financial product presentation to clients based on their requirement and suggest best product and convince client on same.
- c) To collect policy related documents and cheque from clients and submit same to venue in charge.
- d) To develop and maintain good relationship with Clients and provide best services after sales, i.e. claim settlement etc.
- e) To cross sell and upsell financial products to existing customer.

Please contact **Prof. Ankhi Sen Sanyal (+91 98301 12110)** for further enquiry.